U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE LENDER RANKING by TOTAL $\underline{\text{NUMBERS}}$

BRANCH BK, ST RC O 69	7(a) Loan Guaranties & 504 Debentures as of:		FY 2013		10/01/2012-7/31/2013		
STEELARONG BANN NATLASSOC 55 \$21,283,000 72 NAVY FOU	LENDER	#	т				
3 STELLARONE BANK	1 BRANCH BK. & TR CO		\$11,326,600	71	FIRST STATE BANK	1	\$227,000
MANUPACTURERS & TRADERS TR CO	2 WELLS FARGO BANK NATL ASSOC	53				1	\$223,000
5 SOMBANN 21 \$11439.000 75 Bank-BLANTEC 1 \$100.000						1	
6 FULTON BANK NATL ASSOC 16 83,4824.00 76 FRONTIER COMMUNITY BANK 1 \$100,000 1 \$10,000 1 \$							
7 VANTAGESOUTH BANK			. , ,			1	
SILDERINGS FLANK							
3 UNION FIRST MARKET BANK							
10 SUPERIOR FINANCIAL GROUP, LLC						1	
11 LANGLEY FCU						1	
12 TOWNEBANK							
13 FARMERS & MERCHANTS BANK			. , ,				
16 IUVE OAK BANKING COMPANY 5 \$2,770,000 TOP_LENDERS BY TOTAL NUMBERS (all lenders) # \$ \$ \$ \$ \$ \$ \$ \$ \$					TOTAL 7(a) & 504 LOANS	411	\$ 146,733,500
18 TO BANK, NATIONAL ASSOCIATION							
18 MONARCH BANK							
17 NIRGINIA COMMERCE BANK							
18 INTEGRINA COMMERCE BANK							
19 EAGLEBANK 3 \$2,200,000 5. SONABANK 21 \$12,439,600						_	
20 INTERD BANK							
21 SANDY SPRING BANK 3 S800.00 COMMUNITY BANKS (LESS THAN \$500M IN ASSETS) # \$ \$ 2,770.00 2. VINCINIA COMPANY BANK 4 \$339,500 2. VINCINIA COMPANY BANK 2 \$3,346,000 2. VINCINIA COMMUNITY CREDIT UNION 3 \$63,000 2. VINCINIA COMMUNITY CREDIT UNION 3 \$63,000 2. VINCINIA COMMUNITY CREDIT UNION 3 \$63,000 2. VINCINIA COMPANY BANK 2 \$3,346,000 3. VINCINIA COMPANY BANK 2 \$3,346,000 3. VINCINIA CHERT BANK 2 \$3,346,000 3. VINCINIA CHERT BANK 2 \$3,245,000 3. VINCINIA CHERT BANK 3. VINCINIA CHERT BANK 4 \$1,549,600 3. VINCINIA CHERT BANK 4 \$1,549,60			. , ,		SUNABANK	21	\$12,439,600
22 NEWTER SMALL BUS, FINANCE INC. 3 \$737,000 1. LIVE OAK BANKING COMPANY 5 \$2,770,000 24 FIRST BANK 3 \$395,000 35737,000 2. VIRGINIA COMPANY BANK 4 \$3395,000 24 FIRST BANK & TRUST COMPANY 3 \$565,000 3. VIRGINIA PARTNERS BANK 2 \$33,400 25 VIRGINIA COMPANY BANK 2 \$33,400 26 VIRGINIA COMPANY BANK 2 \$33,400 26 VIRGINIA COMPANY BANK 2 \$33,400 26 VIRGINIA COMPANY BANK 2 \$35,340 20 20 VIACOMA PARTNERS BANK 2 \$35,000 5 VIRGINIA COMPANY 2 \$15,000 26 VIRGINIA COMPANY 2 \$30,000 5 VIRGINIA COMPANY 2 \$15,000 20 VIACOMA PARTNERS BANK 2 \$33,400 VIRGINIA COMPANY 2 \$15,000 20 VIACOMA PARTNERS BANK 2 \$33,400 VIRGINIA COMPANY 2 \$12,439,600 VIRGINIA COMPANY 2 \$10,400 VIRGINIA COMPANY VIRGINIA COMPANY 2 \$10,400 VIRGINIA COMPANY 2 VI					OCHANIANTY DANIES (1 ESS THAN ASSOCIATION	<u></u>	•
23 VALLEY BANK 3 \$737,000 2 VIRGINIA COMPANY BANK 4 \$339,500 \$39,500 \$565,000 3 VIRGINIA PARTHERS BANK 3 \$95,000 5 VIRGINIA PARTHERS BANK 3 \$95,000 5 VIRGINIA PARTHERS BANK 2 \$3,349,000 \$25,000 \$3,000							
24 FIRST BANK & TRUST COMPANY 3 \$565,000 3. VIRGINIA PARTNERS BANK 2 \$3,349,000 26 VIRGINIA PARTNERS BANK 3 \$95,000 5. CELTIC BANK CORPORATION 2 \$515,000 26 VIRGINIA PARTNERS BANK 3 \$95,000 5. CELTIC BANK CORPORATION 2 \$515,000 27 VIVA COMMUNITY CREDIT UNION 3 \$83,000 28 CORNERSTONEBANK 2 \$3,348,000 NTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # \$ 29 CERTUSBANK NATL ASSOC 2 \$2,375,000 1. SONABANK 2 \$12,439,600 31 VIRGINIA HERITAGE BANK 2 \$2,000,000 3. FARMERS & MERICHANTS BANK 6 \$251,400 32 CAPITAL ONE NATL ASSOC 2 \$1,132,800 4. MONARCH BANK 4 \$1,199,000 33 SOUTHERN BANK AND TRUST COMPANY 2 \$1,101,000 5. VIRGINIA COMMERCE BANK 4 \$1,999,000 34 CHARTWAY FCU 2 \$1,097,000 4. MONARCH BANK 4 \$2,235,000 35 CONTERNS SEATER BANK 2 \$777,000 1. BRANCH BK. & TARC \$2,000 6. STATE BANK 2 \$2,000,000 5. VIRGINIA COMMERCE BANK 4 \$2,235,000 36 CHITZENS & FARMERS BANK 2 \$797,000 1. BRANCH BK. & TROC 60 \$11,326,600 37 ACCESS NATIONAL BANK 2 \$746,000 2. WELLS FARGO BANK NATL ASSOC 53 \$21,628,000 39 CHESAPEAKE BANK 2 \$460,000 4. MANUFACTURERS & TRADERS TR CO 30 \$3,769,000 40 COMMUNITY REINVESTMENT SMALL B 2 \$460,700 5. VIRGINIA COMMERCE BANK 4 \$5,559,000 41 BANK OF AMERICA NATL ASSOC 2 \$337,000 CREDIT UNIONS # \$ 42 NEW HORIZON BANK NATL ASSOC 2 \$337,000 CREDIT UNIONS # \$ 43 FAUQUIER BANK 2 \$346,000 CREDIT UNION 3 \$63,300 44 CARRENCA NATLORAL BANK 2 \$346,000 A. MANUFACTURERS & TRADERS TR CO \$30 \$3,769,000 45 FAUGUIER BANK 2 \$335,000 CREDIT UNIONS # \$ 45 FAUGUIER BANK 2 \$335,000 CREDIT UNION 2 \$335,000 CREDIT UNION 3 \$63,300 46 FOUR BANK (BOORGE) 1 \$2,280,000 S. PARPER BENEROLDERS (by Numbers) # \$ 50 FREST TOWN SAVINGS BANK 1 \$2,200,000 S. PARPER BENEROLDERS (by Numbers) # \$ 50 FREST TOWN SAVINGS BANK 1 \$2,200							
25 FIRST-CITIZENS BANK & TRUST COMPANY 3 \$471,000							
26 VIRGINIA PARTINERS BANK 3 \$95,000 5. CELTIC BANK CORPORATION 2 \$515,000							
27 UVA COMMUNITY CREDIT UNION 3 \$83,300							
28 CORNERSTONEBANK 2 \$3,348,000 INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) # \$					CELTIC BANK CORPORATION	2	\$515,000
29 CERTUSBANK NATL ASSOC 2 \$2.275,000 1. SONABANK 21 \$12.439,600 31 VIRGINIA HERITAGE BANK 2 \$2.250,000 2. VANTAGESOUTH BANK 13 \$12.835,600 31 VIRGINIA HERITAGE BANK 2 \$2.050,000 3. FARMERS & MERCHANTS BANK 4 \$1.699,000 31 VIRGINIA HERITAGE BANK 4 \$1.699,000 32 CAPITAL ONE NATL ASSOC 2 \$1.132,800 4. MONARCH BANK 4 \$1.699,000 33 SOUTHERN BANK AND TRUST COMPANY 2 \$1.101,000 5. VIRGINIA COMMERCE BANK 4 \$2.250,000 34 CHARTWAY FCU 2 \$1.087,000 5. VIRGINIA COMMERCE BANK 4 \$2.250,000 34 CHARTWAY FCU 2 \$1.087,000 5. VIRGINIA COMMERCE BANK 4 \$2.250,000 34 CHARTWAY FCU 2 \$1.087,000 5. VIRGINIA COMMERCE BANK 4 \$2.250,000 34 CHARTWAY FCU 2 \$1.087,000 5. VIRGINIA COMMERCE BANK 4 \$2.250,000 34 CHARTWAY FCU 2 \$1.087,000 5. VIRGINIA COMMERCE BANK 4 \$2.250,000 34 CHARTWAY FCU 2 \$746,000 2. WELLS FARGO BANK NATL ASSOC 53 \$21,628,300 36 CELTIC BANK CORPORATION 2 \$515,000 2. WELLS FARGO BANK NATL ASSOC 53 \$21,628,300 38 CELTIC BANK CORPORATION 2 \$515,000 3. STELLARONE BANK 43 \$5.557,000 40 COMMUNITY REINVESTMENT SMALL B 2 \$460,700 5. FULTON BANK NATL ASSOC 30 \$3.769,000 4. MANDRACTURERS & TRADERS TR CO 30 \$3.769,000 4. DIAMPACTURERS & TRADERS TR C					INTERMEDIATE RANKS (FROM AFROM C. AS OR IN ASSETS)		•
30 FIRST WESTERN SBLC, INC							
1 VIRGINIA HERITAGE BANK			. , ,				
22 CAPITAL ONE NATL ASSOC 2 \$1,132,800 4. MONARCH BANK 4 \$1,699,000 34 OUTHERN BANK AND TRUST COMPANY 2 \$1,101,000 5. VIRGINIA COMMERCE BANK 4 \$235,000 34 OUTHERN BANK AND TRUST COMPANY 2 \$1,007,000 35 OUTIZENS & FARMERS BANK 2 \$980,000 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # \$ \$ \$ \$ \$ \$ \$ \$ \$							
33 SOUTHERN BANK AND TRUST COMPANY 2 \$1,101,000 5. VIRGINIA COMMERCE BANK 4 \$235,000 4 CHARTWAY FCU 2 \$1,087,000 5. VIRGINIA COMMERCE BANK 4 \$235,000 3. STELLARONE BANK 2 \$777,000 1. BRANCH BK. & TR CO 60 \$11,326,600 3. STELLARONE BANK 2 \$777,000 1. BRANCH BK. & TR CO 60 \$11,326,600 3. STELLARONE BANK 2 \$776,000 2 \$15,000 3. STELLARONE BANK 43 \$5,557,000 3. STELLARONE BANK 43 \$5,557,000 40 COMMUNITY REINVESTMENT SMALL B 2 \$460,000 4. MANUFACTURERS & TRADERS TR CO 30 \$3,769,000 40 COMMUNITY REINVESTMENT SMALL B 2 \$460,000 4. MANUFACTURERS & TRADERS TR CO 30 \$3,769,000 40 COMMUNITY REINVESTMENT SMALL B 2 \$460,000 5. FULTON BANK NATL ASSOC 16 \$4,882,400 4. MANUFACTURERS & TRADERS TR CO 30 \$3,769,000 4. MANUFACTURERS & TRADERS TR CO							
34 CHARTWAY FCU							
SS CITIZENS & FARMERS BANK 2 \$980,000 MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) # \$ \$ \$ \$ \$ \$ \$ \$ \$					VIRGINIA COMMERCE BANK	4	\$235,000
36 WILSHIRE STATE BANK					MA IOD DANKS (MODE THAN \$2 OD IN ASSETS)	ш	•
37 ACCESS NATIONAL BANK 2 \$746,000 2 WELLS FARGO BANK NATL ASSOC 53 \$21,628,300 38 CELTIC BANK CORPORATION 2 \$515,000 3. \$515,000							
SECLTIC BANK CORPORATION 2 \$515,000 3. STELLARONE BANK 43 \$5,557,000 39 CHESAPEAKE BANK 2 \$464,000 4. MANUFACTURERS & TRADERS TR CO 30 \$3,769,000 30 \$3,769,000 5. FULTON BANK NATL ASSOC 16 \$4,882,400 41 BANK OF AMERICA NATL ASSOC 2 \$3375,000 5. FULTON BANK NATL ASSOC 2 \$3375,000 6. MERICA NATL ASSOC 2 \$3375,000 6. MERICA NATIONAL BANK 2 \$335,000 1. LANGLEY FCU 7 \$1,132,000 7. ST. 1,132,000 7. S							
39 CHESAPEAKE BANK 2 \$464,000 4. MANUFACTURERS & TRADERS TR CO 30 \$3,769,000							
40 COMMUNITY REINVESTMENT SMALL B 2							
A1 BANK OF AMERICA NATL ASSOC 2 \$375,000 CREDIT UNIONS # # \$337,000 CREDIT UNIONS # # \$1,132,000							. , ,
42 NEW HORIZON BANK NATL ASSOC 2 \$337,000 CREDIT UNIONS # \$ \$ \$ \$ \$ \$ \$ \$ \$					FOLTON BANK NATE ASSOC	10	\$4,002,400
43 FAUQUIER BANK 2 \$335,000 1. LANGLEY FCU 7 \$1,132,000 44 AMERICAN NATIONAL BANK 2 \$305,000 2. UVA COMMUNITY CREDIT UNION 3 \$63,300 45 EVB 2 \$259,000 3. CHARTWAY FCU 2 \$1,087,000 46 SURREY BANK & TRUST 2 \$240,000 4. BAYPORT CREDIT UNION 2 \$83,000 47 CARDINAL BANK 2 \$230,000 5. NAVY FCU 1 \$223,000 48 CORNERSTONE BANK NATL ASSOC 2 \$185,000 49 PNC BANK, NATIONAL ASSOCIATION 2 \$169,000 CERTIFIED DEVELOPMENT COMPANIES (by Numbers) # \$ 50 REDC COMMUN CAP. GROUP INC. 2 \$120,000 1. TIDEWATER BUS. FINANCING CORP 29 \$11,422,000 51 CITIZENS BANK & TRUST CO. 2 \$106,500 2. BUSINESS FINANCE GROUP, INC. 26 \$11,938,000 52 BAYPORT CREDIT UNION 2 \$4,400,000 4. CHESAPEAKE BUS. FINAN CORP 1 \$2,683,000 53 HANA SMALL BUS. LENDING INC. 1 \$4,400,000 4. CHESAPEAKE BUS. FINAN CORP 1 \$1,429,000 54 OLD LINE BANK (BOWIE, MD) 1 \$2,683,000 5. FLORIDA 1ST CAP. FINAN CORPORA 1 \$1,429,000 55 NOAH BANK 1 \$2,600,000 6. REDC COMMUN CAP. GROUP INC. 1 \$134,000 56 NORTHWEST BANK & TRUST COMPANY 1 \$2,000,000 5. 57 WEST TOWN SAVINGS BANK 1 \$1,638,000 5. FLORIDA 1ST CAP. FINAN CORPORA 1 \$1,429,000 5. 58 FIDELITY BANK (Georgia) 1 \$1,429,000 1. BRANCH BK. & TR CO 10 \$7,529,129 5. 59 FIRST FINANCIAL BANK 1 \$1,344,000 2. STELLARONE BANK 9 \$2,937,600 6. METRO BANK 1 \$1,344,000 2. STELLARONE BANK 4 \$2,023,750 6. MONUMENT BANK 1 \$750,000 4. MONARCH BANK 4 \$2,023,750 6. SOURSTOGA BANK 1 \$8640,000 5. FULTON BANK NATL ASSOC 4 \$1,756,750 6. SOURSTOGA BANK 1 \$640,000 5. FULTON BANK NATL ASSOC 4 \$1,756,750 6. SOURSTOGA BANK 1 \$640,000 5. FULTON BANK NATL ASSOC 4 \$1,756,750 6. SOURSTOGA BANK 1 \$640,000 5. FULTON BANK NATL ASSOC 4 \$1,756,750 6. SOURSTOGA BANK 1 \$640,000 5. FUL			<u> </u>		CREDIT LINIONS	#	¢
44 AMERICAN NATIONAL BANK 2 \$305,000 2. UVA COMMUNITY CREDIT UNION 3 \$63,300 45 EVB 2 \$259,000 3. CHARTWAY FCU 2 \$1,087,000 46 SURREY BANK & TRUST 2 \$240,000 4. BAYPORT CREDIT UNION 2 \$83,000 47 CARDINAL BANK 2 \$230,000 5. NAVY FCU 1 \$223,000 48 CORNERSTONE BANK NATL ASSOC 2 \$185,000 CERTIFIED DEVELOPMENT COMPANIES (by Numbers) # 49 PNC BANK, NATIONAL ASSOCIATION 2 \$169,000 CERTIFIED DEVELOPMENT COMPANIES (by Numbers) # 50 REDC COMMUN CAP, GROUP INC. 2 \$169,000 CERTIFIED DEVELOPMENT COMPANIES (by Numbers) # 51 CITIZENS BANK & TRUST CO. 2 \$106,500 2 BUSINESS FINANCING CORP 29 \$11,422,000 52 BAYPORT CREDIT UNION 2 \$83,000 3. RAPPAHANNOCK ECONOMIC DEVEL CO 5 \$1,317,000 53 HANA SMALL BUS. LENDING INC. 1 \$4,400,000 4. CHESAPEAKE BUS. FINAN CORP 1 \$2,683,000 54 OLD LINE BANK (BOWIE, MD) 1 \$2,663,000							
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48 CORNERSTONE BANK NATL ASSOC 2 \$185,000 *** <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>							
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52 BAYPORT CREDIT UNION 2 \$83,000 3. RAPPAHANNOCK ECONOMIC DEVEL CO 5 \$1,317,000 53 HANA SMALL BUS. LENDING INC. 1 \$4,400,000 4. CHESAPEAKE BUS. FINAN CORP 1 \$2,683,000 54 OLD LINE BANK (BOWIE, MD) 1 \$2,683,000 5. FLORIDA 1ST CAP. FINAN CORPORA 1 \$1,429,000 55 NOAH BANK 1 \$2,620,000 6. REDC COMMUN CAP. GROUP INC. 1 \$134,000 56 NORTHWEST BANK & TRUST COMPANY 1 \$2,000,000 504 - FIRST TRUST LENDERS (by Numbers) # \$ 57 WEST TOWN SAVINGS BANK 1 \$1,638,000 504 - FIRST TRUST LENDERS (by Numbers) # \$ 58 FIDELITY BANK (Georgia) 1 \$1,638,000 1 BRANCH BK. & TR CO 10 \$7,529,129 59 FIRST FINANCIAL BANK 1 \$1,344,000 2 STELLARONE BANK 9 \$2,997,600 60 METRO BANK 1 \$750,000 4 MONARCH BANK 6 \$1,337,500 61 MONUMENT BANK 1 \$750,000 5							
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59 FIRST FINANCIAL BANK 1 \$1,344,000 2. STELLARONE BANK 9 \$2,997,600 60 METRO BANK 1 \$1,090,000 3. TOWNEBANK 6 \$1,337,500 61 MONUMENT BANK 1 \$750,000 4. MONARCH BANK 4 \$2,023,750 62 JOHN MARSHALL BANK 1 \$730,000 5. FULTON BANK NATL ASSOC 4 \$1,756,750 63 CONESTOGA BANK 1 \$676,000 6 \$1,756,750 \$1,756,750 64 SQUARE 1 BANK 1 \$640,000 \$1,756,750 \$1,756,750							
60 METRO BANK 1 \$1,090,000 3. TOWNEBANK 6 \$1,337,500 61 MONUMENT BANK 1 \$750,000 4. MONARCH BANK 4 \$2,023,750 62 JOHN MARSHALL BANK 1 \$730,000 5. FULTON BANK NATL ASSOC 4 \$1,756,750 63 CONESTOGA BANK 1 \$676,000 64 \$2,000,000 65 \$2,000,000 65 64 SQUARE 1 BANK 1 \$640,000 66 \$2,000,000 66 \$2,000,000 66 \$2,000,000 66	`						
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\$500,000

\$453,000 \$392,000

\$388,800

\$375,000

66 PEOPLES COMMUNITY BANK

67 PIONEER BANK 68 CAPITALSOURCE BANK

69 TWIN CITY BANK

70 FIRST UTAH BANK